

Managed Benefit Strategies

Employee Computer
Purchase Program

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Complete Systems starting at \$38 bi-weekly

No credit check (up to 70% of applicants for credit are rejected by manufacturer's financing)

Payroll Deduction

0% Interest (save vs high interest financing)-New Computers from major manufacturers in easy to choose pre-configured bundles

12 Month Financing (avoid long-term, expensive contracts)Internet Access (included)

3 year manufacturer's warranty(included)

Choose from:

- Dell
- Gateway
- IBM
- Apple

Other Services:

Vacation Benefit

Healthcare Consulting

Self Insured Medical

Employee Computer Purchase Program

About the program

ECP2 allows employees to purchase brand new, desktop and laptop computers from major manufacturers like Dell, Gateway, HP/Compaq, Apple and IBM Computers.

The computer is through the ease of payroll deduction over the course of one year. Eligibility is set at the client level, meaning all eligible employees qualify for the program without a credit check requirement. Many people dream of owning their own

home computer but financially cannot afford the purchase or have credit problems that cannot be overcome. The Employee Computer Purchase Program offers the convenience of payroll deduction, eliminating the need for check writing. No down payments are required, and no finance charges are incurred. MBSC's ECP2 - The Employee Computer Purchase Program is a unique concept which



combines a very popular employee benefit (computers via payroll deduction) with the added flexibility of no credit check. The program is designed to enhance opportunities for employee participation while reducing the employer's human resources administration costs and time expenditure.

Now your employees can purchase computers through payroll deduction.

Frequently Asked Questions

1) What are the direct and indirect costs of the program? There is no implementation or annual fee associated with ECP2. Indirect costs, while minimal, may be incurred managing the payroll deductions process.

2) What percentage of employees participate in ECP2? On average, clients have a participation rate of 10% in year one and up to 25% within the first three years.

3) What if we already have an Employee Purchase Program (EPP) with Dell, Gateway or some other OEM? Will ECP2 be competition to my EPP? This program will not compete with your current EPP. On the contrary, ECP2 will compliment your EPP. The manufacturers understand our market and recognize our unique value and we can promote both options so that employees choose the best method to meet their needs.

4) How do employees get service or support for purchases? ECP2 handles all customer care issues including order management, sales support and returns. The manufacturer provides technical support and each system includes a three year warranty.

For more questions and answers please visit our website or call Peter Reed at 888.422.3988.